

Management Profile

Alex Har

Principal Consultant

Jeremy graduated from Kyushu University (Japan) with a Bachelor's Degree in Engineering (Naval Architecture). The study was funded under the PSC overseas scholarship. Jeremy attained an MBA in 1999 with the University of Leeds (UK). Jeremy is also a certified trainer of U.S. based Time Power® Life Management system and a certified behavioral consultant by the Institute for Motivational Living, Inc.

During the early part of his career, Jeremy worked in various governmental organizations, including the privatized DSO National Laboratories. He held various positions and drove large scale projects in areas such as:

- **Supply Chain** – Optimization of supply chain to achieve desired operational effectiveness of a logistic organization.
- **Technology Development** - Global sourcing and acquisition of advanced technologies, local outsourcing of design and construction work, and joint collaboration with R&D institutions to develop high-tech products.
- **Business Development** – Commercialization of high tech products, sales & marketing of R&D services, and organization improvement projects e.g. technology long term planning, balanced scorecard, captive customer arrangement, etc.

These work required Jeremy to deal with many different parties, and expose him to different perspectives. Through hands-on activities, he has built up substantial experiences in decision-making and risk management, problem analysis and creative solution, project management, negotiation (both as buyer and seller), team building and leadership.

Jeremy is currently a Principal Consultant, providing business advices to local small medium sized enterprises. His services include business strategies and modeling, sales and marketing, and human resource (e.g. recruitment and retention).

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